

## Valouran expands leadership team

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Five senior hires to strengthen capabilities as group grows portfolio



(left) Richard Luffingham, Dani Charleson-Gallacher, Sarah Campbell, Richard Shaw, Derek Mackenzie

Developer Valouran has strengthened its leadership team with the addition of five senior hires.

The company has recruited Richard Shaw to be managing director and head of development, and Richard Luffingham as development director.

They are supported by Derek Mackenzie as commercial director, Dani Charleson-Gallacher as senior design manager and Sarah Campbell as marketing director.

Shaw brings 35 years of industry experience, having joined from Finchatton where he was development director for nearly seven years. He served in the same capacity at Exemplar Properties and Grainger. He has played active roles in several notable projects including Fitzroy Place in Fitzrovia, and the £1.5bn redevelopment of The Whiteley.

Richard Luffingham brings his extensive real estate experience to his new role as development director. He was also part of The Whiteley project where he acted as development manager. He spent 11 years at Grainger most recently as development surveyor.

Commercial director Derek Mackenzie's new responsibilities will include commercial management and cost control of large-scale redevelopment schemes.

Bringing nearly three decades of hospitality experience, Dani Charleson-Gallacher joins from Merlin Entertainments where she spent nearly 20 years and led the development of the Merlin Hotels division globally. She intends to leverage her knowledge into overseeing Valouran's hotel portfolio

Sarah Campbell takes on the position of marketing director, having worked as Knight Frank, The Whiteley, H&M and Value Retail across her career.

The group's growth follows the launch of the residential-focused company in 2023 by founders Alex Michelin and Matthew Robertson. Principal investor Michelin has secured agreements with large institutional funding partners to acquire key assets globally.

Matthew Robertson, co-founder of Valouran, said: "Having launched Valouran in 2023, we have now reached a pivotal juncture, with a growing pipeline of projects, that requires us to expand our best-in-class team. We are honoured to welcome such a talented group of individuals. Their expertise in successfully delivering landmark projects gives us every confidence that they will uphold the calibre and high standard of work that we deliver at Valouran."

In April, the company unveiled plans for a £225m mixed-use development in Nottinghill, comprising 28 homes and retail space. The Westbourne Grove scheme will occupy a 100,000 sq ft site at 90 Westbourne Grove, and represents the firm's sixth project in London. The project brings Valouran's central London portfolio to more than 446,000 sq ft with a combined gross development value of £1.1bn.